

WATKINS

Since 1868



TRADE MARK

HOME BUSINESS OPPORTUNITY

Our gourmet products

HAVE BEEN TURNING FOOD TO FAVORITES

SINCE 1868



Crafting Award-Winning Gourmet Flavors Since 1868.™

U.S.

WATKINS

Since 1868



TRADE MARK

Crafting Award-Winning Gourmet Flavors Since 1868.™

Dear Friends,

For 151 years, we have been producing only the finest natural products. All of us at The Watkins Company want to extend our heartfelt thanks for putting your trust in us. Just as our founder J.R. Watkins did when he started this great company in 1868, we strive to give you nothing but the best. Although there have been many changes throughout our long history, what remains a constant are the guiding principles listed below. More than a century ago, our founder called these the "Watkins Way".

We are proud to carry on J.R. Watkins' vision and continue to believe that his way, the Watkins Way, is what makes The Watkins Company and our products so special.

Thank you again for being a part of this 151 year old tradition.

Yours truly,

Mark Jacobs, CEO

The WATKINS WAY

Based on our Founders Principles established over 100 years ago and our goal to be America's most trusted natural products company.

The Highest Quality

We source only the best ingredients worldwide to meet our premium quality standards.

The Best Value

We offer exceptional value for a premium, quality product.

The Neatest Package

We strive to provide a package that is authentic, stylish and convenient for our customers.

The Best Delivery

We aim to exceed our customers' expectations.

The Squearest Terms

We promise to get it right or make it right.

The Fairest Treatment

We treat our customers, our employees and our partners with respect.

The Greatest Uniformity

We provide products that consistently meet our high standards.

The Strictest Integrity

We stick consistently with our values.

The Broadest Guarantee

We invented the money back guarantee in 1868 and continue to stand behind it today.

All of the above Points of Superiority make up THE WATKINS WAY, and you will agree that it is a good way.



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Extracts and flavorings are Made in the USA, Non-GMO, Gluten Free and Corn Syrup Free.



Food items bearing the Kosher symbol have been developed in accordance with Jewish Dietary Laws. Watkins designated kosher certifying agency has examined these items and has approved that they adhere to stringent kosher standards.



Our commitment to never test on animals has been recognized by LeapingBunny.org

Our Commitment to Natural, Safe and Responsible products. Watkins offers products that deliver a superior experience, using environmentally-friendly and responsible ingredients and packaging.

Responsible and Renewable Ingredients. Made from 95% or more natural ingredients, personal care and home care formulas are nontoxic, free from Ammonia, Chlorine Bleach, Parabens, Glycols, Phthalates, Phosphates, Formaldehyde Donors, and Dyes.

Environmentally-responsible packaging. We avoid excess packaging, and utilize recyclable, eco-friendly materials.

Satisfaction Guaranteed

If a Watkins product used in your home is, for any reason, considered unsatisfactory, please return it to your Independent Watkins Consultant for a full refund of the purchase price.

GOURMET



All Natural Original Gourmet Baking Vanilla® ☺

A. Made with the finest pure vanilla extract and blended with only natural ingredients, our Baking Vanilla is the same double-strength formula you've trusted for years—only now all natural! It has the same extra rich flavor that won't bake out or freeze out, and does not contain any artificial colors or flavors.

01008 (11 fl oz/325 mL) **\$17.49 Value Size!**
 21222 (8 fl oz/236 mL) **\$12.99**
 21223 (4 fl oz/118 mL) **\$8.99—NEW**
 60381 (2 fl oz/59 mL) **\$5.99**
 60401 (1 fl oz/29 mL) **\$3.49**



Sourced from every corner of the world, Watkins has been bringing the finest ingredients to your kitchen for over 100 years. More than just delicious, our award-winning extracts and flavorings are Made in the USA, Non-GMO, Gluten Free and Corn Syrup Free. They are perfect for desserts, drinks and more!

Clear Vanilla Flavor ☺

B. Our famous formula provides gourmet flavor that does not bake or freeze out—without color. A baking staple ideal for any recipe that needs to be pure white like cakes, frostings, ice cream and more.

01007 (11 fl oz/325 mL) **\$10.99 Value Size!**
 60389 (2 fl oz/59 mL) **\$3.49**

Pure Vanilla Extract ☺

C. Did you know it takes nearly a pound of precious vanilla beans to make one gallon of vanilla extract? We source only the finest grade vanilla beans and age them to perfection following our time-honored process. Every bottle of this exquisite, 100% pure vanilla is expertly crafted to award-winning standards.

60400 (1 fl oz/29 mL) **\$6.99**
 60387 (2 fl oz/59 mL) **\$9.99**
 21224 (4 fl oz/118 mL) **\$15.99—NEW**
 01012 (11 fl oz/325 mL) **\$29.99**

Lemon Blueberry Muffins (featured on front cover)

2 1/2 cups/625 mL unbleached, all-purpose flour
 3/4 cup/180 mL granulated sugar
 1/2 tsp/2.5 mL **Watkins Mediterranean Sea Salt**, ground
 2 1/2 tsp/12.5 mL baking powder
 1/4 tsp/1.25 mL baking soda
 1 cup/250 mL plain Greek yogurt (8 oz/227 g)
 1/2 cup/125 mL unsalted butter, melted
 2 large eggs, lightly beaten
 1 tsp/5 mL **Watkins All Natural Original Gourmet Baking Vanilla®**
 1/2 tsp/2.5 mL **Watkins Pure Lemon Extract**
 1 tbsp/15 mL lemon zest (about 1 lemon)
 1 1/2 cups/375 mL fresh blueberries

Cinnamon Crumble Topping

1/4 cup/60 mL granulated sugar
 1/4 cup/60 mL unbleached, all-purpose flour
 1/4 tsp/1.25 mL **Watkins Mediterranean Sea Salt**, ground
 1/2 tsp/2.5 mL **Watkins Pure Ground Cinnamon**
 2 tbsp/30 mL unsalted butter, room temperature

Lemon Glaze

1 cup/250 mL powdered sugar
 2 tbsp/30 mL cold milk
 1 1/2 tsp/7.5 mL lemon zest (about half a lemon)
 1 1/2 tsp/7.5 mL **Watkins Pure Lemon Extract**

In a large bowl, whisk together flour, sugar, salt, baking powder and baking soda. Combine Greek yogurt, melted butter, eggs, and extracts in another large bowl, until smooth. Stir wet ingredients into dry ingredients until thoroughly combined. Fold in blueberries and zest. For topping, combine in a small bowl sugar, flour, salt, cinnamon and butter. Stir mixture to a crumbly texture.

Heat oven to 400°F/200°C. Spoon batter into a prepared muffin tin (lined or lightly greased with butter), filling about 2/3 full. Sprinkle crumble topping on each muffin. Bake until tops are golden brown and toothpick comes out clean; about 18-20 minutes. Makes about 1 1/2 dozen muffins. Allow to cool for 5-10 minutes. In mixing bowl, beat lemon glaze ingredients until smooth. Using a spoon, drizzle glaze over each muffin.



A



B

Baker's-Sized Extracts

A. Enjoy your favorite extracts in large, value sizes. Perfect to have on-hand for those recipes you make often or in big batches! (11 fl oz/325 mL)

01010 Butter **\$11.99**

Pure Extracts

01011 Pure Lemon **\$12.99**

01015 Pure Almond **\$14.99**

01012 Pure Vanilla **\$29.99**

Pure Extracts [®]

B. Our pure extracts are made from natural oils, so they are free of artificial colors and flavors. For pure flavor, come to Watkins. (2 fl oz/59 mL)

60430 Pure Anise

60368 Pure Cinnamon

60395 Pure Lemon

60379 Pure Coffee

60437 Pure Mint

60371 Pure Lime—

60392 Pure Orange

Limited Quantities

60394 Pure Peppermint

\$4.49 each

\$3.79 each

60391 Pure Almond **\$4.99**

Gourmet Extracts and Flavorings

C. These quality extracts and flavors are concentrated—and all backed by the same expertise that has made Watkins Vanilla the choice of generations. (2 fl oz/59 mL)

60305 Butter Vanilla [®]— **NEW**

60304 Cream Cheese [®]— **NEW**

60303 Red Velvet [®]— **NEW**

60389 Clear Vanilla Flavor [®]

\$3.49 each

60431 Banana [®]

60445 Caramel [®]

60432 Butter [®]

60383 Chai [®]— **NEW**

60433 Cherry

60378 Hazelnut [®]—

60435 Coconut [®]

Limited Quantities

60436 Maple [®]

60382 Maple Bacon [®]— **NEW**

60438 Raspberry [®]

60452 Pumpkin Spice [®]

60439 Root Beer [®]

\$4.49 each

60440 Rum [®]

60441 Strawberry [®]

\$3.79 each

60381 All Natural Original Gourmet Baking Vanilla [®] **\$5.99**

In 1928, Watkins was awarded the Gold Medal-Grand Prize at the 1928 Paris International Exposition for outstanding Vanilla Extract, Pepper and Cinnamon.



C

New





Pure Ground Cinnamon®

D. Our award-winning cinnamon has been a part of family rituals for more than 100 years. Watkins cinnamon is made of premium cassia cinnamon with high essential oils.

01115 (6 oz/170 g) **\$9.49**

Pure Ground Black Pepper

E. We select only the finest sources of premium-grade, top-quality peppercorns with high essential oil content. Experience the Gold Medal-winning taste of the most flavorful pepper on the market.

60396 (2 oz/56 g) **\$3.99**

00581 (4 oz/113 g) **\$6.29**

01140 (6 oz/170 g) **\$9.99**

01141 (12 oz/340 g) **\$16.49**

Now available in Organic*—NEW

F. 00582 (4 oz/113 g) **\$6.29**

* Coming April 2019

Organic Extracts®*—NEW

H. Made using only the finest organic ingredients, Watkins is committed to bringing natural and superior flavor to market with the introduction of our Organic Extract Line in top extract flavors. (2 fl oz/59 mL)

60201 Organic Almond

60202 Organic Pure Lemon

\$5.99 each

60200 Organic Pure Vanilla **\$10.99**

* Coming March 2019

Expanded Extract Size Offering*—NEW

G. Your favorite extracts are now available in a new size offering, to ensure you have supply available for your larger baking projects! (4 fl oz/118 mL)

21225 Pure Almond® **\$7.49**

21223 All Natural Original Gourmet Baking Vanilla® **\$8.99**

21224 Pure Vanilla® **\$15.99**

* Coming April 2019



A

New

Organic Spices®—NEW

A. From our 1928 Gold Medal-winning performance at the International Exposition in Paris through today, The Watkins Company brings you the very best spices from around the world. Sourced from the highest quality organic herbs and spices, our New Organic Spice Line brings your cooking to life.

21603 Chili Powder (2.9 oz/85 g)
 21604 Cilantro Leaves (0.63 oz/18 g)
 21605 Ground Cinnamon (2.5 oz/71 g)
 21607 Ground Cumin (2.8 oz/82 g)
 21610 Onion Powder (2.8 oz/82 g)
 21611 Oregano Leaves (0.77 oz/22 g)
 21614 Crushed Red Pepper (1.6 oz/48 g)
 21635 Rosemary (1.4 oz/42 g)
 21627 Rubbed Sage (0.70 oz/20 g)
 21615 Thyme Leaves (1.26 oz/36 g)

\$4.99 each

21619 Basil Leaves (0.71 oz/20 g)
 21602 Ground Black Pepper (2.8 oz/80 g)
 21629 Ground Turmeric (2.4 oz/70 g)
 21612 Paprika (2.9 oz/85 g)
 21613 Parsley Flakes (0.59 oz/17 g)

\$5.49 each

21601 Bay Leaves (0.17 oz/4.9 g)
 21620 Cayenne Pepper (2.4 oz/68 g)
 21621 Cinnamon Sticks (1.2/34 g)
 21622 Curry Powder (2.6 oz/74 g)
 21623 Dill Weed (0.78 oz/22 g)
 21608 Garlic Powder (3.1 oz/90 g)
 21625 Ground Ginger (2.0 oz/58 g)
 21630 Fine Himalayan Pink Salt (5.7 oz/163 g)*
 21626 Ground Mustard (2.6 oz/75 g)
 21628 Sesame Seeds 2.8 oz/80 g)

\$5.99 each

21606 Ground Cloves (2.4 oz/69 g)
 21624 Garlic Salt (4.9 oz/141 g)
 21609 Ground Nutmeg (2.8 oz/82 g)

\$6.99 each

* Organic Claim not applicable

B

New

Organic Pepper Blends®—NEW

B. Our Gold Medal-winning Black Pepper is blended with the highest quality herbs and spices to bring superior flavor to your cooking and grilling. These blends are versatile and bold.

21616 Lemon Pepper Blend (3.6 oz/104 g)
 21618 Seafood & Poultry Seasoning (3.3 oz/94 g)
 21617 Steak Seasoning (3.3 oz/94 g)

\$5.99 each



Organic & Non-GMO Grinders ® NEW

C. The full flavors of freshly ground pepper, salt and organic spices are only a twist away with our new Organic and Non-GMO grinders.

Our adjustable grinder is pretty enough to sit tableside and lets you tailor the coarseness to your taste, ensuring you enjoy the richest of Watkins Organic seasonings with every turn.

21682 Himalayan Pink Salt (5.7 oz/161 g)*

21683 Mediterranean Sea Salt (5.3 oz/150 g)*

\$5.99 each

21681 Black Peppercorn (2.6 oz/75 g)

21680 Peppercorn Blend (2.4 oz/69 g)

21684 Garlic Salt (4.3 oz/123 g)

21685 Garlic Peppercorn (2.7 oz/79 g)

\$7.99 each

* Organic Claim not applicable

Organic Seasoning Blends ®—NEW

D. Handcrafted to deliver all the superior flavor you expect from Watkins, our new organic seasoning blends enhance any dish you create. Our highest quality is only a dash, sprinkle or shake away!

21634 Italian Seasoning (1.2 oz/34 g)

21631 Seasonings with Salt (4.2 oz/120 g)

\$5.99 each

21633 All Purpose Seasoning Salt-Free
(2.7 oz/78 g) **\$6.99**

Oregano & Cumin Penne

1 pound/450 g whole wheat penne pasta

1/4 cup/60 mL cooking oil

2 garlic cloves, thinly sliced

2 cups/500 mL cherry tomatoes, halved

1 tsp/5 mL **Watkins Organic Oregano**

1 tsp/5 mL **Watkins Organic Cumin**

1/4 tsp/1.2 mL **Watkins Organic Crushed Red Pepper**

1/2 tsp/2.55 mL **Watkins Mediterranean Sea Salt**, ground

1/4 tsp/1.2 mL **Watkins Organic Black Pepper**

1/4 cup/60 mL pitted kalamata olives

1 tbsp/15 mL **Watkins Organic Parsley Flakes**

1/4 cup/60 mL grated Parmesan cheese

In a large pot of salted boiling water, cook penne until al dente—according to package directions. Drain. Meanwhile, in a large skillet, heat oil over medium heat. Add garlic and cook until golden, about 1 minute. Add cherry tomatoes, oregano, cumin, red pepper, salt and black pepper. Reduce heat to low and cook, stirring occasionally, until the tomato juices run. About 3 minutes.

Add penne, olives and parsley to the skillet and toss to combine. Serve with grated parmesan. Serves 4.



New

A



Decorating Sugars*—**NEW**

A. Watkins decorating sugars are free from artificial dyes, making them the perfect partner for our Natural Food Coloring. Made with natural colorings, our sugars are vibrant without using FD&C colors.

21702 Red (4.7 oz/134 g)

21703 Green (4.2 oz/121 g)

21704 Rainbow (4.6 oz/131 g)

\$5.99 each

* Coming May 2019



B

Natural Food Coloring

B. Derived from pure vegetable juices and spices, our food coloring is naturally free from artificial FD&C colors. Other dye free coloring options can involve fussy powders you need to mix, but our colors are easy-to-use liquids. Simply add drops of color to brighten-up frostings, cakes, and more. Gluten Free.

60350 Assorted: Red, Yellow, Green, Blue

(4-0.3 fl oz Bottles, 1.2 fl oz/35 mL) **\$8.99**

C

New



Natural Food Coloring Singles—**NEW**

C. Get ready to tackle those big baking projects! By popular demand your favorite food colorings are now available in larger size singles. (1 fl oz/29 mL)

60353 Red

60354 Green

\$5.99 each



D

E



Gourmet Snack & Dip Seasonings

D. Create crowd-pleasing dips, spreads, cheese balls, and more with our versatile Gourmet Snack & Dip Seasonings.

02069 Blazin Cajun (3.5 oz/100 g)—

Limited Quantities

02055 Cucumber & Dill (3.9 oz/110 g)

02057 Garlic & Dill (3.7 oz/105 g)

06700 Guacamole 🍷 (3.88 oz/110 g)

02062 Salsa & Sour Cream (3.7 oz/105 g)

\$10.99 each



"Cucumber & Dill Dip – The only chip dip my children like! My children will not eat the grocery store dip. They want the Watkins dip! This is also wonderful mixed with sour cream for baked potatoes, added to mashed potatoes, or added to yogurt for baked salmon – YUM!!!"

—Watkins Customer, Leanne

"The Taco Seasoning is one of the best we've ever tried and my customers are enjoying it as well! Rave reviews from family and customers telling me this is a winner. Flavor is perfect for tacos, enchiladas, and taco salad. We've tried the dip mix recipe on the packet and it is fantastic as well. My kids love this, not too spicy, and they eat all of their food. I highly recommend this as a consumer and also as a new Consultant for Watkins products."

—Watkins Independent Consultant, Diane

Gourmet Seasoning Mixes

E. Gourmet meals are made simple with Watkins Gourmet Seasoning Mix pouches. These convenient no-measure, one-time use pouches ensure you have the perfect recipe every time. Made with natural spices and no artificial flavors, these mixes will satisfy your family's cravings for flavor and quality.

Purchase in a quantity of 12 eaches*, same flavor, to receive a display box for convenient organization (shown below).

06691 Brown Gravy (0.85 oz/24 g)

06690 Taco Seasoning (1.25 oz/35 g)

\$0.99 each

06695 Fajita Seasoning 🍷 (1.02 oz/29 g)

\$1.19

06694 Chicken Gravy (0.87 oz/24 g)

06692 Chili Seasoning 🍷 (1.25 oz/35 g)

06693 Turkey Gravy (0.85 oz/24 g)

\$1.39 each

06698 Country Gravy

(2.61 oz/74 g)

\$1.49

* Country Gravy Tray in quantities of 6 each



A



Fabulous French Onion Soup

5 medium onions
 3 tbsp/45 mL butter or margarine
 1-1/2 quarts/liters water
 1/4 cup/60 mL **Watkins Beef Soup & Gravy Base**
 1 tbsp/15 mL **Watkins Onion Soup & Gravy Base**
 1/4 tsp/1.2 mL **Watkins Pure Ground Black Pepper**
 1/4 tsp/1.2 mL **Organic Watkins Cayenne Pepper**
 1/4 tsp/1.2 mL **Organic Watkins Thyme Leaves**
 6 slices French bread
 Butter or margarine
 1 cup/250 mL shredded cheese (Swiss or Cheddar)

Peel and thinly slice onions. Heat 3 tbsp/45 mL butter in a heavy 3-quart/liter saucepan over low heat; add onions and cook slowly. Stir until golden in color, about 10 minutes. Gradually add in water, soup bases, and seasonings. Bring to a boil; cover and simmer about 15 minutes. Meanwhile, toast one side of the bread under oven broiler, until golden brown. Butter untoasted side and sprinkle slices with 1/4 cup/60 mL cheese; broil until cheese is melted. To serve, spoon hot soup into oven-proof bowls or mugs; float French bread slices on top and sprinkle with remaining cheese; broil until cheese is bubbly and brown. Makes 6 servings.



Soup and Gravy Bases

A. Whip up delicious stocks, gravies and sauces with ease. Wholesome ingredients provide homemade flavor without the expense of canned soups and saltiness of bouillon cubes.

21175 Beef (8.29 oz/235 g)
 21176 Chicken (8.29 oz/235 g)
 21178 Onion (8.64 oz/245 g)

\$10.99 each

Cooking Spray

B. Non-stick butter-flavored cooking spray lets you achieve virtually fat-free cooking. Nearly 1,600 servings per can!

01040 (14 oz/397 g) **\$9.99**



Gourmet Herbs & Spices®

C. Your favorite Watkins gourmet spices packaged in a vintage tin.

60633 Red Pepper (crushed) (4.2 oz/120 g) **\$6.99**
 60602 Chili Powder (5.4 oz/155 g) **\$7.35**
 60607 Garlic Powder (7.9 oz/225 g) **\$7.99**

C



J.R. WATKINS BODY CARE

D-F



Head to Toe Kit

D. Soft skin has never been easier! This Head-to-Toe kit has everything you need to nourish your skin from the shower and all through your day, including body wash, lotions and lip balm. Offered in classic scents, the no-mess tubes are sized for your busy life. Take them with you in your purse, gym bag or car. Go ahead and pamper yourself - or give as a gift and pamper someone else!

Contains:

- 1 Lemon Cream Daily Moisturizing Lotion (1 fl oz/29 mL)
- 1 Lavender Daily Moisturizing Body Wash (1 fl oz/29 mL)
- 1 Peppermint Ultra-Moisturizing Lip Balm (0.15 oz/4.25 g)
- 1 Aloe & Green Tea Shea Butter Hand Cream (1 oz/28 g)
- 1 Peppermint Rejuvenating Foot & Body Lotion (1 fl oz/29 mL)

20802 **\$11.99**

Signature Collection Kit

E. Featuring shea butter hand creams and an ultra-moisturizing lip balm, this collection is perfect for gift-giving but you may want to keep it all for yourself. The no-mess tubes are sized to throw in your purse, gym bag, locker or car so you can nourish your lips and hands everywhere, everyday!

Contains:

- 1 Lemon Cream Shea Butter Hand Cream (1 oz/28 g)
- 1 Lavender Shea Butter Hand Cream (1 oz/28 g)
- 1 Coconut Milk & Honey Ultra-Moisturizing Lip Balm (0.15 oz/4.25 g)
- 1 Aloe & Green Tea Shea Butter Hand Cream (1 oz/28 g)
- 1 Coconut Milk & Honey Shea Butter Hand Cream (1 oz/28 g)

20800 **\$11.99**

Lavender Essentials Kit

F. Relax with the calming scent of lavender wherever life takes you.

This Lavender Essentials Kit, includes lip balm, lotion, hand cream and body wash, and is sized for you to enjoy a little aromatherapy anywhere, anytime. The no-mess tubes fit easily into your purse or gym bag, wherever you need a little fragrant getaway. It's pretty enough to give the gift of calm to a friend or treat yourself to a relaxing home spa experience.

Contains:

- 1 Lavender Shea Butter Hand Cream (1 oz/28 g)
- 2 Lavender Daily Moisturizing Lotion (1 fl oz/29 mL each)
- 1 Lavender Vanilla Ultra-Moisturizing Lip Balm (0.15 oz/4.25 g)
- 1 Lavender Daily Moisturizing Body Wash (1 fl oz/29 mL)

20801 **\$11.99**

A



Daily Moisturizing Lotions

A. Love lotion? We do, too! Available in a large, value size with a convenient pump. Natural plant oils, shea and cocoa butters replenish and hydrate leaving skin soft, smooth and healthy-looking. (18 fl oz/532 mL)

20582 Lemon Cream

20583 Coconut Milk & Honey

20585 Lavender

20584 Aloe & Green Tea

20580 Coriander & Cedar

20587 Peppermint Foot & Body Lotion

\$12.99 each

Daily Moisturizing Body Washes

B. Gentle plant-based cleaners and skin conditioners cleanse skin without stripping away natural moisture. Leaves all skin types fresh, hydrated and healthy-looking. (18 fl oz/532 mL)

20608 Lemon Cream

20609 Coconut Milk & Honey

20612 Lavender

20611 Aloe & Green Tea

20610 Grapefruit

20607 Coriander & Cedar

\$9.99 each

B



C



Hand Creams

C. Natural shea and cocoa butters are whipped together with more than 10 natural oils and extracts to protect, soothe and condition delicate skin. This 97–99% natural moisturizer is ideal for rough areas (such as hands and feet) or for use as an all-over body moisturizer. (3.3 oz/95 g)

40509 Lemon Cream

40511 Coconut Milk & Honey

40506 Coriander & Cedar

40508 Lavender

40507 Aloe & Green Tea

40557 Pomegranate & Acai

40518 Grapefruit

\$11.99 each

Sugar and Shea Body Scrubs

D. Sugar and shea butter work with natural oils to gently exfoliate and moisturize; this 99% natural formula will leave skin smooth and soft. (8 oz/226 g)

20454 Lemon Cream

20511 Coconut Milk & Honey

20451 Lavender

20443 Grapefruit

\$11.99 each

D





A-C

Men's Body Cleansing Wipes

A. No time to shower? Body Cleansing Wipes are perfect for the gym, office or travel bag. They remove sweat and dirt in one quick swipe, leaving skin clean, fresh and invigorated. No rinsing required. Toss used wipe in trash after use. Do Not Flush. (30 pre-moistened wipes)

40090 Bergamot & Oak **\$6.99**

Men's Body & Face Bar Soap

B. You don't need a lot of complicated steps to feel confident and bold. This Body & Face Bar is perfect for showering, shaving or both! Shea Butter and Vitamin E moisturize and clean from head to toe, while the crisp, fresh blend of citrus and woody notes invigorate your senses. (8 oz/226 g)

23084 Bergamot & Oak **\$5.99**

Men's Body Wash

C. This daily moisturizing Body Wash invigorates and refreshes your skin with a crisp, fresh blend of citrus and woody scents. Use from head to toe (and anywhere in between), leaving your skin fresh and healthy-looking. (18 fl oz/532 mL)

20614 Bergamot & Oak

20615 Wintergreen & Spruce

20616 Sandalwood Vanilla

\$9.99 each



D

Skin Calming Lotion

D. With colloidal oatmeal and shea butter, this fast-absorbing formula calms dry, itchy skin while delivering daily moisture. Fragrance free and dermatologist tested for sensitive skin use.

20581 (18 fl oz/532 mL) **\$12.99**

E



Body Oil Mists

E. Rich moisturizing sprays are formulated with apricot kernel oil and vitamin E. Perfect for dry skin, the oil is quickly absorbed, leaving skin with a dry, soft feel. (6 fl oz/177 mL)

- 20455 Lemon Cream
- 20447 Coconut Milk & Honey
- 20452 Lavender
- 20456 Aloe & Green Tea
- 20444 Grapefruit

\$10.99 each

Hand & Body Bar Soap

Natural oils and moisturizing vitamins provide a gentle head to toe lather. Free from dyes, sulfates, preservatives, and 98% natural. (8 oz/226 g)

Shea Butter

F. With moisturizing Vitamin E

- 23086 Aloe & Green Tea
- 23085 Lemon Cream

\$5.99 each



Castile

G. With natural coconut and olive oil

- 23082 Peppermint
- 20381 Lavender

\$5.99 each

G



A



Face & Body Cleansing Towelettes

A. Let these Aloe & Green Tea Hydrating Towelettes soothe and calm your skin. Olus oils moisturize while fresh aloe and green tea extracts relax and restore. Grapefruit Refreshing Towelettes revitalize and refresh your skin. Grapefruit and caffeine extracts awaken and renew, while Olus oils moisturize. No rinsing required. Toss used towelette in trash. Do Not Flush. (30 pre-moistened towelettes)

40080 Aloe & Green Tea—Hydrating

40081 Grapefruit—Refreshing

\$6.99 each

B-C



Foot Repair Salve

B. This salve is 99% natural and specifically blended to soothe and restore the skin on overworked or callused heels and toes.

20480 (2.1 oz/59 g) **\$10.99**

Rejuvenating Foot & Body Lotion

C. Formulated with pure peppermint oil, this 99% natural foot and body lotion will provide a burst of tingling, aromatic peppermint while the ultra-hydrating formula will rejuvenate dry and tired skin.

20587 (18 fl oz/532 mL) **\$12.99**

Ultra-Moisturizing Lip Balms

D. Nourish lips with these 100% natural formulas crafted with premium beeswax, sunflower and coconut oils. (0.15 oz/4.25 g)

13540 Peppermint

13541 Raspberry

13542 Menthol

13544 Coconut Milk & Honey

\$3.99 each



E



Calming Bath Soak

E. Indulge your skin and relax your senses all at the same time! The sea salts in this 100% natural soak will soften skin, while lavender oil provides the ultimate relaxation.

20485 (14 oz/400 g) **\$12.99**

J.R. WATKINS HOME CARE

F



Foaming Hand Soaps

F. The moisturizing foam in these premium hand soaps gently cleanses the skin, while classic fragrances leave hands smelling fresh. (9 fl oz/266 mL)

- | | |
|------------------------|----------------------|
| 20626 Lemon | 20627 Lavender |
| 20628 Coconut | 20632 Ocean Breeze |
| 20623 Aloe & Green Tea | 20629 Vanilla Mint |
| 20622 Grapefruit | 20631 Neroli & Thyme |

\$5.99 each

H



Room Fresheners

G. Eliminate odors and create a delightful atmosphere in any room of your home with just a light spray. Each bottle contains more than 600 sprays. (4 fl oz/118 mL)

- | | |
|------------------------|----------------------|
| 26722 Lemon | 26726 Neroli & Thyme |
| 26728 Coconut | 26731 Grapefruit |
| 26721 Aloe & Green Tea | 26732 Ocean Breeze |
| 26723 Lavender | |

\$4.49 each

G



Foaming Hand Soap Refills

H. Foaming Hand Soap Refill Pouches refill your regular-sized Foaming Hand Soap bottle 3 times. This value sized, environmentally friendly pouch is filled with the same naturally gentle formula you know and trust, leaving hands soft and clean with a fresh scent. (28 fl oz/828 mL)

- 60626 Lemon
60623 Aloe & Green Tea

\$6.99 each



A

Liquid Hand Soaps

A. Formulated with premium natural ingredients, these hardworking soaps will leave hands exceptionally clean and smooth. (11 fl oz/325 mL)

- | | |
|------------------------|----------------------|
| 23051 Lemon | 23052 Lavender |
| 23058 Coconut | 23037 Neroli & Thyme |
| 23050 Aloe & Green Tea | 23042 Ocean Breeze |
| 23055 Grapefruit | 23040 Vanilla Mint |

\$5.99 each

Liquid Hand Soap Refills

B. Lather, rinse and repeat as often as you like! Liquid Hand Soap Refill Pouches refill your regular-sized bottle 3 times. This value sized, environmentally friendly pouch is filled with the same naturally gentle formula you know and trust. Your skin will always be fresh and clean. (34 fl oz/1 L)

- 63011 Lemon
63010 Aloe & Green Tea
63012 Lavender
63042 Ocean Breeze

\$6.99 each

B





C

All Purpose Cleaners

C. All-Purpose Cleaners quickly remove grease and grime from most surfaces in your home (including appliances, sinks, countertops, floors, walls, fixtures, and more)—without harsh toxins. (24 fl oz/710 mL)

- 26782 Lemon
- 26791 Coconut
- 26781 Aloe & Green Tea
- 26787 Grapefruit
- 26783 Lavender
- 26792 Ocean Breeze

\$5.99 each

D



All Purpose Wipes

D. Convenience and natural cleaning power are combined into one ready-to-use all-purpose wipe. Effortlessly wipe away dirt and grime with these durable wipes. (35 wipes)

- 26702 Lemon
- 26701 Aloe & Green Tea

\$5.99 each



E

Orange Citrus Tub & Tile Cleaner

E. Drive away hard water stains and soap scum with this environmentally-friendly cleaner that is safe for your septic system. This cleaner will leave your bathroom tub, tile and fixtures spot-free.

26788 (24 fl oz/710 mL) **\$5.99**



A

Liquid Dish Soaps

A. Earth-friendly formulas are tough on grease but easy on your hands, your home and the environment. These Liquid Dish Soaps are non-toxic, free from ammonia, bleach, dye and phosphate. (24 fl oz/710 mL)

26772 Lemon

26771 Aloe & Green Tea

26778 Grapefruit

26773 Lavender

26769 Ocean Breeze

\$5.99 each

B



Scented Soy Candles

B. Light one of these natural, soy candles and let your mind wander. These long-burning candles are perfect for everyday use and can transform any space into a warm and inviting atmosphere of calm. (5.5 oz/155 g)

10569 Lemon Cream

10565 Lavender

10562 Aloe & Green Tea

\$7.99 each

C



Laundry Detergent*

C. Our most earth-friendly, high-performance formula ever is biodegradable and free of phosphates, dyes, and fragrances. Ideal for high-efficiency machines, the ultra concentrated, low-sudsing formula delivers on clean, while keeping the cost per wash lower than many alternative brands. (5 lbs/2.2 kg)

06738 **\$14.99**

*Newer front-loading washers require only 1/8 cup of this detergent, for a yield of 80 loads per box. Standard washing machines will use 1/4 cup per wash (40 loads per box).



The Safer Choice logo means that EPA scientists have evaluated every ingredient in J.R. Watkins Laundry Detergent and found the formula to be safer for families and the environment.

J.R. WATKINS REMEDIES



Pain Relieving Liniment Spray

D. The natural pain-relieving properties of camphor are blended with the penetrating power of menthol to create a convenient, fast-acting spray that is 99% natural. Sore muscles and arthritis pain have met their match!

12350 (4 fl oz/118 mL) **\$11.99**

Pain Relief Liniment

E. J.R. Watkins first product is a one-of-a-kind pain reliever made from camphor and capsicum. This natural formula absorbs quickly to ease the discomfort caused by minor muscle aches and stiffness.

02317 (11 fl oz/325 mL) **\$14.99**

Deep Muscle Cooling Gel

G. Cool and soothe muscle aches, simple back pain, and minor arthritis with this 97% natural menthol formula that works much like an ice-pack.

12309 (3.3 oz/93.6 g) **\$10.99**

Deep Muscle Warming Balm

H. Wintergreen extract (natural menthyl salicylate), menthol, and capsaicin join forces to warm muscles naturally. The greaseless formula is 99% natural, and it penetrates quickly to relieve muscle aches and minor arthritis.

12311 (3.3 oz/93.6 g) **\$10.99**

Natural Menthol Camphor Vapor Rub

F. Use this 99% natural chest rub (made with beeswax and soy bean oil) to relieve symptoms associated with the common cold.

12315 (2.1 oz/59 g) **\$9.99**





White Cream Liniment

A. This creamy lotion uses evergreen-based counterirritants to provide temporary relief from arthritic pain and muscle soreness caused by exertion.

02316 (11 fl oz/325 mL) **\$16.99**



Menthol Camphor Bath Soak

C. Soothe away aches and pains with this relaxing blend of lavender, eucalyptus, menthol and camphor that is 99% natural. Just a bit of this unique blend offers the ultimate in relaxation.

12305 (14 oz/400 g) **\$11.99**

Menthol Camphor Relief Mist

B. Diffuse a penetrating blend of menthol, eucalyptus and camphor into the air, and let the vapors of this 98% natural mix help you breathe—especially during cold season. Each bottle contains over 600 sprays.

12340 (4 fl oz/120 mL) **\$11.99**



Petro-Carbo First Aid Salve

D. A staple for every medicine cabinet and first aid kit, this versatile product made from carbolic acid and botanicals relieves pain and itching associated with minor cuts, scrapes, burns, skin irritations and insect bites.

06613 (4.37 oz/124 g) **\$16.99**

Menthol Camphor Cough Suppressant Rub

E. This cooling product helps relieve the congested feeling of a chest cold and suppresses the accompanying cough. The rub also provides temporary relief of arthritic and rheumatic pain, backache, sprains, strains, lumbago, and bruises.

06609 (4.13 oz/117 g) **\$11.99**

J.R. WATKINS TRADITIONAL FAVORITES

*Long-time favorites —
year after year*

F



Degreaser

F. Got grease? J.R. Watkins Degreaser is the powerful, versatile and biodegradable solution. Put it to work in hot or cold water. In the laundry room, it removes stubborn grease and oil stains from clothing. Use it around the house to clean greasy stovetops, grills, bicycles, appliances, garage floors, and more. The Watkins Degreaser concentrate makes up to 64 gallons of cleaning solution.

06785 (32 fl oz/950 mL) **\$13.99**

Toilet Bowl Cleanser

G. J.R. Watkins Toilet Bowl Cleanser is our most powerful bowl cleaner available. When nothing else on the market will tackle those high rust and hard water stains, this professional strength cleaner is sure to make your bathroom bowl sparkle. It cleans and deodorizes, and is safe for your septic tank. It's extremely powerful for use on vitreous china only.

06795 (32 fl oz/950 mL) **\$13.99**



“Best product anywhere. I never want to be without J.R. Watkins Degreaser. It is the only product that removes stains from man-made fabrics, shirt collars, pillow cases and more. It’s also great for cleaning greasy areas in the kitchen. If you can’t remove a stain or grease then use this degreaser.”

—Watkins Customer from Gravenhurst, Ontario

G





Consider Starting Your Own Watkins Home Business

"By committing to a simple rule, using the products yourself and telling the Watkins story when it's appropriate, we have enjoyed the freedom of working together from our home; traveled to wonderful places; made friends all over the U.S. and Canada; had our part-time business idea become our primary income and, most importantly, felt the joy of knowing that we have also been able to help make positive differences in the lives of many others."

- Barb & Clem Birch
Independent Watkins Executives

"As an emergency ICU nurse, I was always at my employer's beck and call. Now I control my income and when and where I work. I've been able to provide for my three daughters over the last 25 years and be there for all their big events. I love helping others achieve their goals and dreams by using and sharing Watkins products. It truly is what makes Watkins so special, as this is a doable business for anyone who wants it badly enough."

- Dawn Thompson
Independent Watkins Executive

"The Watkins home business is unmatched. Besides enjoying great products, it's also about having fun, helping friends, creating wealth, and reaching dreams. My efforts allowed me to be a work-from-home dad. From the time my daughter was born—she never had to go to daycare or after-school babysitters. Now she's in college and I have the flexibility to work on my hobbies while I earn income from my Watkins business. Talk to the person who gave you this catalog about reaching your dreams too."

- Jerry Fochtman
Independent Watkins Executive



Yes, You Can Earn Income as a Watkins Consultant

At long last, here's something you can do from home in as little as a few hours a week that is respected, sensible, risk-free, and yes... Fun! You will feel good about it since you'll be helping other people enjoy happier, healthier, more wholesome lives while also helping yourself. Earn income while laughing with old friends, making new friends, and having a ball. Get support and encouragement from successful people who build you up. Do as much or as little as you want at any point. It's the "perfect fit" that just "feels right" to so many people.

Ask the Consultant who gave you this catalog for more info. Learn how easy it is for you to get started!

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